





Bluetooth Low Energy (BLE): What It Is & What It Is NOT - 1

- Personal Area Network Solution
- BLE is Bluetooth Protocol Optimized and Simplified for <u>Duty-Cycled</u> <u>Operation</u> with Simplified Profiles
- BLE is LOW <u>ENERGY</u> but not necessarily LOW <u>POWER</u>
- Useable Transmission Payload: 20 Bytes Net
- Update / Transmission Rate: Typically 50 payloads per second (every 20ms)
- Some solutions go up to 300 payloads per second (non-compliant)
- Ideal for Personal Data Consumption in Close Proximity Applications
- Not Optimized for Audio or Video: Optimized for Condensed Data Delivery
- Ideal for Monitoring and Control of Systems Using Mobile Devices
- Capable of op to 7 Simultaneous Connections (BLE 4.0)
- Some Flood Meshing Available by Add-Ons and Modifications:
 - On February 24th, BLE Special Interest Group Announced the Availability of Standard Mesh in the BLE protocol by 2016



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Bluetooth Low Energy (BLE): What It Is & What It Is NOT - 2

- BLE 4.0 Offers Master & Device Configuration
- BLE 4.1 Offers Interchangeable Master & Device
- BLE 4.1 Offers <u>LOW ENERGY</u> as an Option Only
- BLE 4.1 Offers Dedicated Device Channels (Precursor to IPv6 Adoption)
- Devices: Sensors and Other Data Sources
- Masters: Usually Access Points, Hubs but <u>Mostly Mobile Devices</u>

MAJOR APPLICATIONS:

- Allow Data Access from Any Device on Mobile Handsets and Tablets
- Bridge to Any Device Which Processes Data At the Edge of Physical World
- Point to Point Communication <u>No Network Necessary</u>

SUMMARY:

- BLE IS THE STARTING POINT OF PERSONAL AREA IOT
- BLE CONNECTS THE PHYSICAL WORLD TO THE DIGITAL WORLD



Use Cases

Stationary

BLE integrated in the Stationary equipment, carries collected data

BLE serves as a data presentation channel to an operator's mobile handset (No need for dedicated monitor, etc.). No Network!...



Portable

BLE integrated in Custom Portable Equipment Such as a Portable Keypad

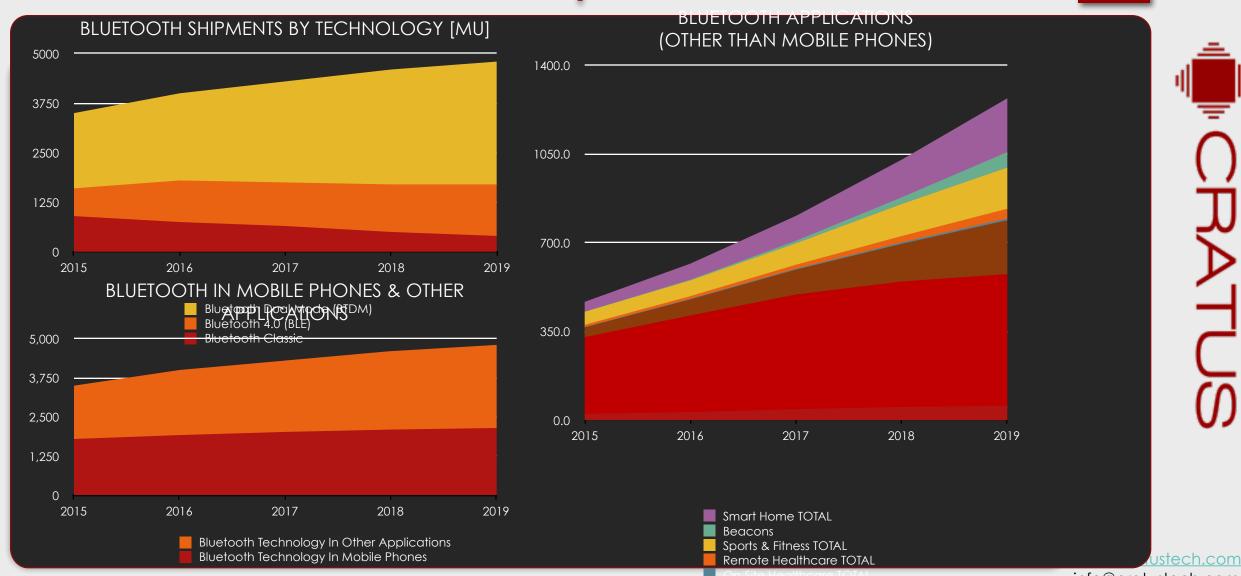
Energy Efficient, point to point Communication Between a Custom Portable and Any Other Mobile or Stationary Device – No Gateway!...





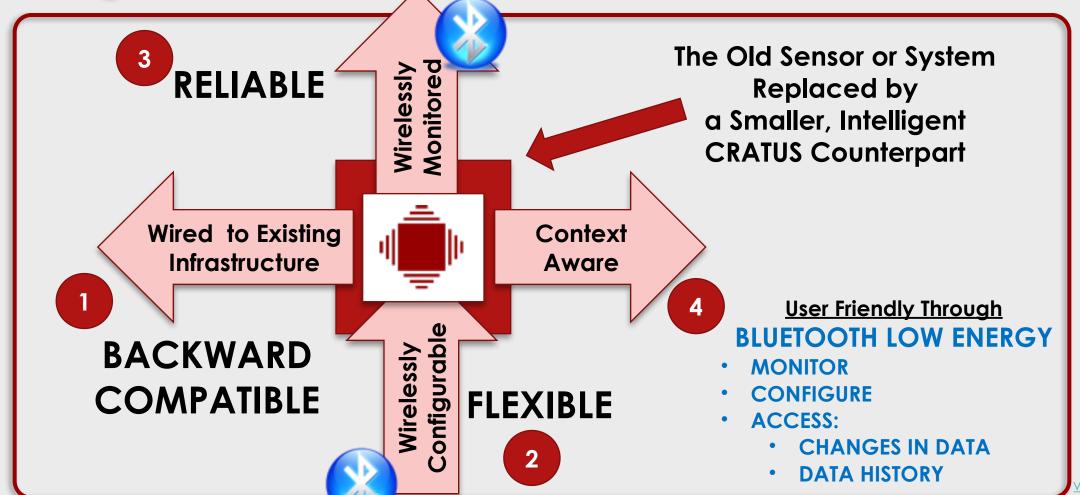


BLE Market Landscape





CRATUS Bluetooth Low Energy Integrated Intelligent Sensors

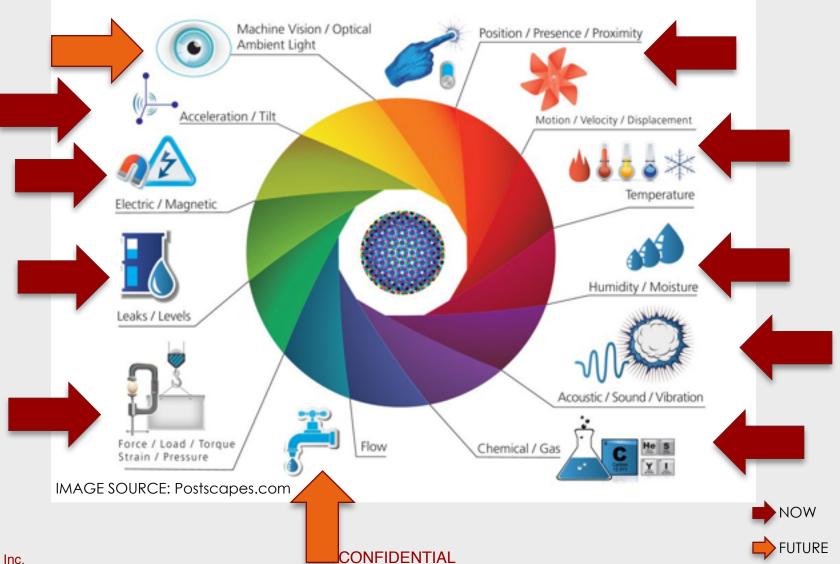




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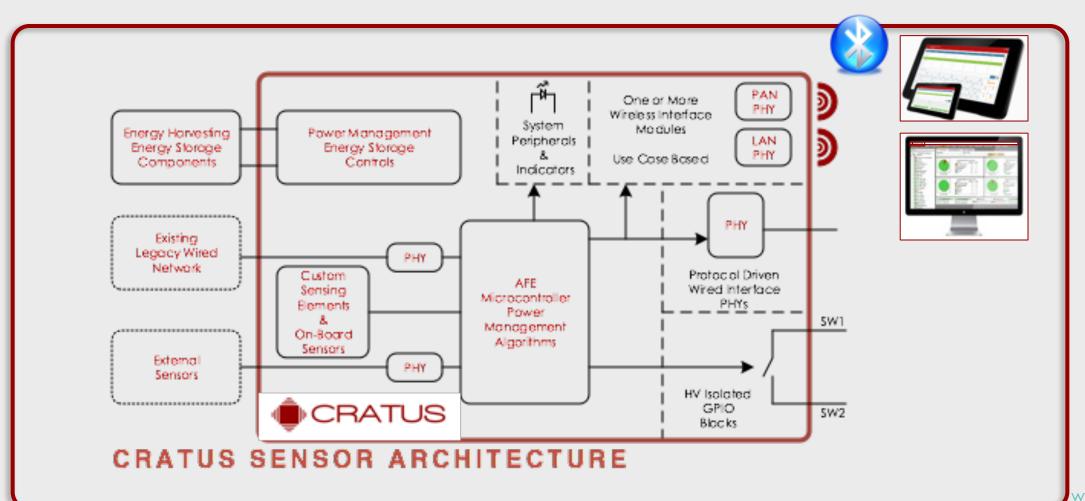
CRATUS Position in Sensing





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Custom Sensing Solutions



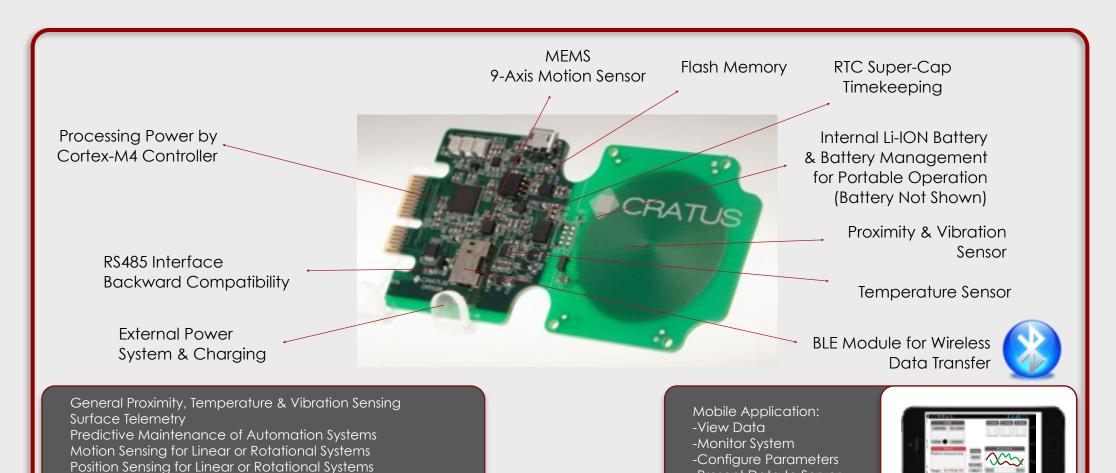


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Product Example: CRTS308

Sensor Fusion Development Platform



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-Present Data to Server

Extensible to Pressure, Force, Load & Torque Measurement



CRTS30x Differentiation

Sensor Fusion Platform Competitive Landscape





CRATUS provides custom solutions for high value markets. We believe "context" is defined by solving the challenge in hand by designing around and optimizing:

- 1) Function
- 2) Performance
- 3) Data & Power Efficiency
- 4) Form & Industrial Design
- 5) User experience

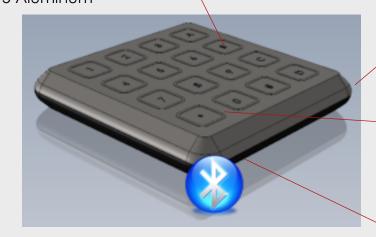
These priorities which we follow translate the inspiration to the product

	Company A	Company B	Company C	◆ CRATUS
Multiple Market Sensor Clusters	Х	-	-	Х
Market Specific Interface PHYs	X	-	-	2
Number of On-Board Sensors	5	2	2	3+
On-Board Wireless Interface	-	X	Х	X
On Board Controller	Add-On	-	-	Cortex M4
Dedicated Mobile App	-	-	Х	X
Custom Enclosure Offered	-	-	-	X
Serial Interface Development Board	Add-On	-	-	Included
Li-Poly System Battery	-	Support Only	Support Only	Included
Back-Up RTC Super Capacitor	-	-	-	X
System Memory (Excluding uC)	-	-	-	32Mb
File System & Data Base Support	-	-	-	FAT32/DB
Smart Beacon Mode	-	-	-	Χ



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Rugged Construction Single Piece Metal Face Plate 316L Stainless Steel 7075 Aluminum



Two-Piece Construction:

Detachable Keypad Completely Sealed Electronics & Sensing Elements For In-Panel Operation

Detachable Backpack Power, Battery & Wireless Communications Portable Operation



16 Force Sensitive Button Keypad Completely Sealed & Rugged Construction UART, USB, RS232 or RS-485 Output PHY **Options**

Optional Micro-Perforated Keypad Built-In Memory **Authentication Functions**

Features: No Moving Parts Resilient to Shock & Vibration Vandal Proof IP67 or Higher







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